

WASHINGTON

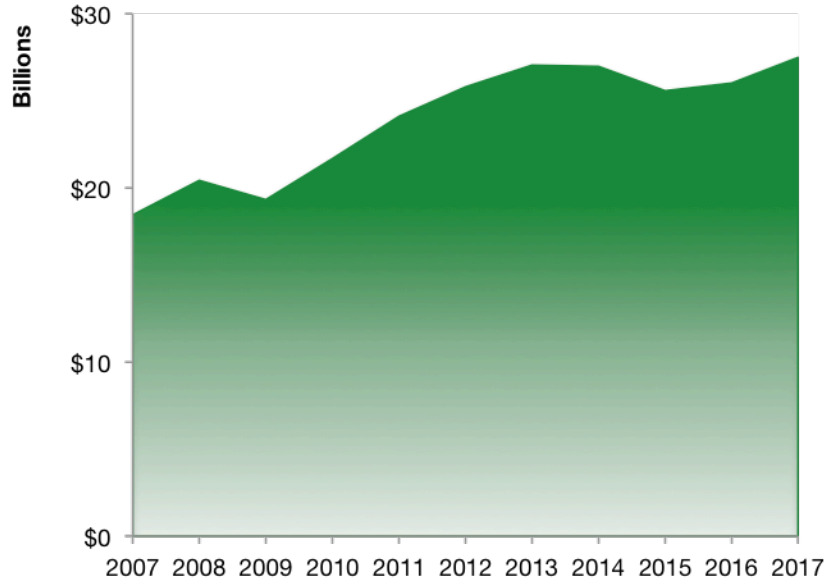
Washington Services Exports

U.S. Services Supply the World

Washington has seen a rise in overall services exports since 2007, boosting state economic growth and jobs, and contributing to the overall U.S. services trade surplus of \$248 billion in 2017.

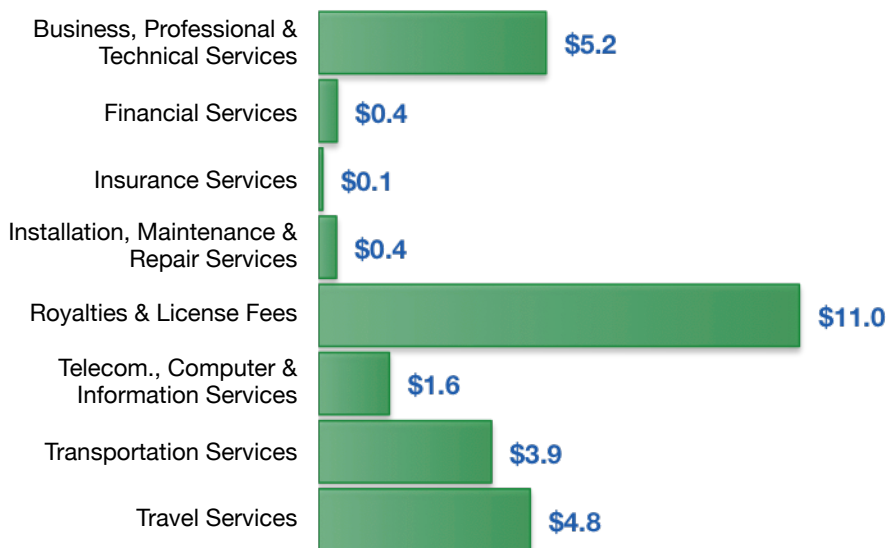
The U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

2007	2017
\$18.4 billion	\$27.5 billion



Washington Services Exports Support 150,140 Jobs

Washington Services Exports by Sector, 2017 (\$ billion)



Washington Services Exports to Select Countries, 2017

- To China:** \$1.4 billion in services exports supporting 9,750 jobs
- To Canada:** \$1.7 billion in services exports supporting 10,260 jobs
- To Mexico:** \$1.0 billion in services exports supporting 7,000 jobs
- To Korea:** \$1.0 billion in services exports supporting 5,730 jobs
- To Japan:** \$1.9 billion in services exports supporting 9,840 jobs
- To EU:** \$8.1 billion in services exports supporting 39,190 jobs
- To UK:** \$1.8 billion in services exports supporting 10,220 jobs

* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from The Trade Partnership.
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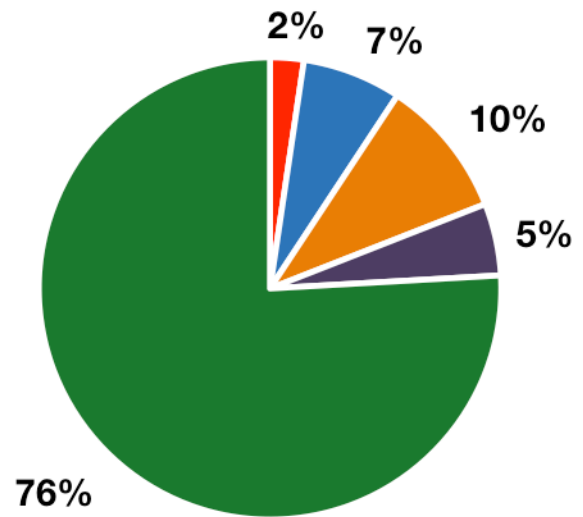
For more information on all fifty states, please visit servicescoalition.org/exports or contact admin@uscisi.org

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Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 67 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

Services accounted for 76 percent of all jobs for Washington workers in 2017. The top services sector for employment was Education, Health Care, & Social Assistance, which alone employed 785,190 Washington workers.



■ Services ■ Agriculture ■ Construction
■ Manufacturing ■ Public Administration

Services Industries Employ **2.7 Million** Washington Workers

Washington Workers by Sector and Services Subsector, 2017

Agriculture, Forestry, & Mining	84,750
Construction	249,450
Manufacturing	351,480
Public Administration	181,650
Total Services	2,732,440
<i>Wholesale Trade</i>	105,500
<i>Retail Trade</i>	422,110
<i>Transportation, Warehousing, & Utilities</i>	186,600
<i>Information</i>	76,710
<i>Finance, Insurance, & Real Estate</i>	189,090
<i>Professional, Scientific, & Management</i>	466,800
<i>Education, Health Care, & Social Assistance</i>	785,190
<i>Arts, Entertainment, Accommodation, & Food</i>	332,490
<i>Other Services</i>	167,960